

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

*Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended*

For Six Month Period Ending December 31, 1971
(Insert date)

| | |
|---|------------------|
| Name of Registrant | Registration No. |
| United States-Japan Trade Council | 929 |
| Business Address of Registrant | |
| 1000 Connecticut Ave., N.W., Washington, D.C. 20036 | |

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

| | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

| | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

| Name | Position | Date Connection Ended |
|------|----------|-----------------------|
|------|----------|-----------------------|

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

| <i>Name</i> | <i>Residence Address</i> | <i>Citizenship</i> | <i>Position</i> | <i>Date Assumed</i> |
|-------------|------------------------------|--------------------|-----------------|-------------------------|
|-------------|------------------------------|--------------------|-----------------|-------------------------|

-
5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

| <i>Name</i> | <i>Position or connection</i> | <i>Date terminated</i> |
|----------------|-------------------------------|------------------------|
| Kasuo Nukazawa | Economist | 12/31/71 |

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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

| <i>Name</i> | <i>Residence Address</i> | <i>Position or connection</i> | <i>Date connection began</i> |
|--------------------|---|-----------------------------------|----------------------------------|
| Katsuhiko Fujiwara | 955 S. Columbus St. Arlington, Va. 22204 | Economist | 12/6/71 |
| Philip van Slyck | 154 Sixth Avenue Brooklyn, N.Y. 11215 | Public Relations Consultant | August, 1971 |

II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japanese Government

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Japanese Government

see attachment
pages 1 - 13

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japanese Government

The answer to Item 11 has listed all of the activities of the registrant during the period in question. Some, but not all, of these activities constituted "political propaganda" within the meaning of the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

| <i>Date</i> | <i>From Whom</i> | <i>Purpose</i> | <i>Amount</i> |
|----------------|------------------------------|-----------------------------|---------------|
| Aug. 3, 1971 | Japanese Government, through | For promotion of the | \$ 60,000.00 |
| Sept. 9, 1971 | the Japan Trade Promotion | interests of the Government | 29,862.00 |
| Sept. 17, 1971 | Office | of Japan in the fields des- | 20,000.00 |
| Nov. 3, 1971 | " " " " | cribed in Exhibit B of the | 60,139.88 |
| Nov. 19, 1971 | " " " " | Registration Statement. | 12,000.00 |
| Dec. 7, 1971 | " " " " | | 27,992.26 |

Note: In addition to the above, \$1,750.00 was received from members in the form of membership dues. This sum was not received to be used in the interests of the foreign principal, but is reported here in order to make full disclosure of receipts.

\$209,994.14
Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name of foreign principal</i> | <i>Date received</i> | <i>Description of thing of value</i> | <i>Purpose</i> |
|--------------------------------------|--------------------------|--|----------------|
|--------------------------------------|--------------------------|--|----------------|

³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

| Date | To Whom | Purpose | Amount |
|-------------------|---------------------------------------|---|------------|
| July 1 - | Stephen Cohen | salary | \$9,775.00 |
| December 31, 1971 | Noel Hemmendinger | " | 10,482.60 |
| " | Susan MacKnight | " | 6,099.44 |
| " | Kazuo Nukazawa | " | 11,959.19 |
| " | Allan Schlosser | " | 9,650.00 |
| " | Nelson Stitt | " | 10,086.25 |
| " | Allen Taylor | " | 15,890.42 |
| " | Katsuhiko Fujiware | " | 980.35 |
| " | various clerical & research personnel | salaries | 23,756.41 |
| " | Scott Runkle | general public relations | 11,622.50 |
| " | Philip van Slyck | " " " | 8,746.50 |
| " | Charles von Loewenfeldt, Inc. | West Coast PR fee & expenses of co-ordinating symposium | 28,939.82 |
| " | Stitt, Hemmendinger & Kennedy | legal and research | 7,200.00 |
| " | William Dazey | South West rep. | 2,400.00 |
| " | H. Okada | For operating the Japan Trade Promotion Office | 1,200.00 |
| " | GHI | hospital ins. | 2,990.68 |
| " | H. G. Smithy | rent | 9,319.70 |
| " | various | books & periodicals | 2,823.58 |
| " | various | office equipment | 226.05 |
| " | various | general office | 2,106.07 |
| " | various | insurance & taxes | 2,245.30 |
| " | various | miscellaneous services | 1,555.07 |
| " | various | travel & transportation | 5,172.47 |
| " | various | research & reports | 2,954.30 |
| " | various | pamphlets | 8,603.40 |
| " | various | mailroom expense | 5,193.60 |
| " | various | copy machines | 944.89 |
| " | various | postage & shipping | 9,554.06 |
| " | various | phone and wire | 2,461.66 |
| " | various | social | 6,328.26 |
| " | various | membership & trade conf. | 893.00 |
| " | various | special trips to Japan | 4,921.34 |

\$227,081.91

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Date disposed</i> | <i>Name of person to whom given</i> | <i>On behalf of what foreign principal</i> | <i>Description of thing of value</i> | <i>Purpose</i> |
|--------------------------|---|--|--|----------------|
|--------------------------|---|--|--|----------------|

(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☐

If yes, furnish the following information:

| <i>Date</i> | <i>Amount or thing of value</i> | <i>Name of political organization</i> | <i>Name of candidate</i> |
|-------------|-------------------------------------|---|------------------------------|
|-------------|-------------------------------------|---|------------------------------|

V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japanese Government
Foreign Ministry
Tokyo, Japan

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?
Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japanese Government

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries
☒ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) _____

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐

Exhibit B⁷ Yes ☐ No ☐

Not applicable

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6-month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

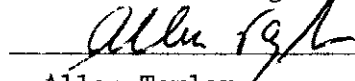
The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)



Noel Hemmendinger



Allen Taylor

Subscribed and sworn to before me at Washington, D. C.

this 3rd day of September, 19 76



(Signature of notary or other officer)

My commission expires June 30, 1977

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

Answers to Questions 11 and 12

1. Council Reports

(See preface to answer to Question 11, Section 1 (Council Reports) in Supplemental Statement for period ending June 30, 1971.)

Congressional Reports

From July 1 through December 30, 1971, the Council issued 97 daily reports on Congressional activities of interests. (Nos. 103-199)

Council Reports

During the period, the Council prepared 57 Council Reports of a general nature. (Nos. 40-96)

- 40 U.S. Exports and Imports, by Country, First Quarter of 1971
- 41 Japan's Anti-Revaluation Policy: One Month Progress Report
- 42 Joint Economic Committee Hears Nixon Administration Officials Testify on U.S. Foreign Economic Policy
- 43 Japanese Government Agencies Oppose Yen Revaluation
- 44 West Coast Dock Strike Continues; East Coast Walkout Threatened
- 45 U.S. Exports to and Imports from Japan, by Commodity, First Quarter 1971
- 46 Japanese Industry's Plan to Avert Both Revaluation and Collision with U.S.
- 47 Japan's Foreign Trade in the First Half of 1971
- 48 Italy to Monitor Shoe Exports to U.S.; Mills and Administration Vie for Credit
- 49 Japanese Trade Organizations Strongly Oppose Yen Revaluation
- 50 Recent Customs and Tariff Commission Actions
- 51 Fourth Round of Capital Liberalization Frees All But Seven Industries for 50 Percent Liberalization; Adds 151 Industries to 100 Percent Liberalization List
- 52 Japan Starts Preferential Tariff Cuts
- 53 Hearings Before the House Subcommittee on Science, Research and Development (July 27-29)
- 54 Japan's Anti-Revaluation Policy: Two Month Progress Report
- 55 President Announces Import Surcharge and Severance of Dollar-Gold Link
- 56 Importers to be Permitted to Pass on Import Surcharge
- 57 Japan Hit Hardest by Import Surcharge
- 58 Treasury Department Issues First Interpretation of Import Surcharge
- 59 Congressional Reaction to President Nixon's New Economic Policy
- 60 Further Details on the Import Surcharge
- 61 More Answers on the Import Surcharge
- 62 Japan Floats Yen: Major Move to Assure Success of Nixon Package
- 63 Additional 10 percent Import Duty not Applicable to Goods Exported Before August 16, 1971
- 64 Effective Date of Supplemental Duty
- 65 President Discusses International Economic Situation
- 66 Secretary Connally Outlines President's Tax Package Before Ways and Means Committee
- 67 Cost of Living Council Issues Further Rulings on the Import Surcharge
- 68 Pricing of Imports Under the Price Freeze
- 69 The Report of the President's Commission on International Trade and Investment Policy

- 70 Tax Bill Clears Ways and Means Committee
- 71 New U.S. Position on Textiles
- 72 Latest Rulings of the Cost of Living Council
- 73 Proposals for Exemption from 10 Percent Import Surtax of Products in Short Supply in the United States
- 74 Recent Customs and Tariff Commission Actions
- 75 Japan Liberalizes Importation of 20 Items. Japan's Import Restriction List Now Compares Favorably with Other Industrialized Nations
- 76 Sweeping Protectionist Bill Introduced in House and Senate
- 77 Japan Yields on Textiles: Tentative Accord Signed
- 78 U.S. Exports and Imports, by Country, First Half of 1971
- 79 Japan's Foreign Trade in the First Half of FY 1971 (April - September, 1971)
- 80 Recent Customs and Tariff Commission Actions
- 81 Senate Panel Gives President New Authority to Curb Imports
- 82 Senate Finance Committee Orders Revenue Act of 1971 Reported
- 83 House Panel Concludes Hearings on U.S.-Japan Relations
- 84 U.S. Exports and Imports by Country, January-September 1971
- 85 U.S. Exports and Imports, by Commodity, January-September 1971
- 86 Phase 2; the Kennedy Round; and the Import Surcharge
- 87 Preferential Tariff Cuts, Liberalization Push Japanese Small Business Abroad
- 88 National Foreign Trade Convention Discusses American Trade and Investment Policy
- 89 Four-Year Review of Capital Liberalization in Japan
- 90 U.S. Exports to and Imports from Japan, by Commodity, First Half 1971
- 91 International Trade and Monetary Issues are Subject of High-Level Talks
- 92 Recent Customs and Tariff Commission Actions
- 93 Additional Duties Demanded for Goods on Which Contract Prices Had Risen Before Date of Exportation
- 94 Two New Reports Consider U.S. Foreign Economic Policy
- 95 International Monetary Agreement Results in Currency Realignments and Termination of Import Surcharge
- 96 Problems Arising Under New Economic Policy After Removal of Surcharge

Trade Roundups

During the period, the Council issues 7 reports in a series entitled "U.S.-Japan Trade Roundup", describing activities in Congress and in the Executive agencies affecting U.S.-Japan trade. (Nos. 11-17)

2. Publications and Research

(See preface to answer to Question 11, Section 2 (Publications and Research) in Supplemental Statement for period ending June 30, 1971.)

Publications

Challenge for Responsible Partnership

A reprint of a speech by Kogoro Uemura, President of the Japanese Federation of Economic Organizations, at a luncheon sponsored by the Council during June in Washington. The speech covered the major economic issues between the United States and Japan and was very well received. 25,000 copies circulated to the entire mailing list.

United States Trade with Japan: 1960-69; A Ten Year Commodity Survey with Supplement for 1970

A detailed analysis of the trade in all commodities between the two countries over a ten-year period, including tables and accompanying commentary. 25,000 copies sent to the entire mailing list.

Japan Buys American in All 50 States

The latest in the Council's continuing series, published every three years, analyzing in detail the exports of each of the 50 states to Japan and the jobs created by those exports. 35,000 copies circulated to the entire mailing list. This publication has always been extremely popular and reprints are expected.

United States and Japan: Danger Ahead

A summary of the highlights of testimony by six leading American experts on U.S.-Japanese affairs before the House Foreign Affairs Committee in November.

Included are the views of George Ball, Edwin Reischauer, Marshall Green and Professors Rosovsky, Patrick and Scalapino. 25,000 copies circulated to the entire mailing list.

What Are the Facts About U.S.-Japan Economic Relations?

A series of questions and answers highlighting key current issues in U.S.-Japan economic relations. 25,000 copies distributed.

Research

Fact Sheet No. 6 was published on July 29, entitled "U.S.-Japan Bilateral Non-tariff Barriers: Part II, Japanese Barriers"

Fact Sheet No. 7, entitled "Chronology of Japanese Import Liberalization", was published on August 3

Council corresponded with Professor Hugh Patrick of Yale, who is planning a research study and a book on the Japanese economy in 1970-1980. Patrick asked the Council for assistance in providing various kinds of information.

Fact Sheet No. 8, entitled "Japanese Import Licensing Procedures" was published on August 20.

Fact Sheet No. 9, entitled "The Current State of Japanese Capital Liberalization", was published on August 25.

A detailed breakdown was provided to the Embassy during August of U.S. total exports and exports to Japan for the first six months of 1971, compared to the first six months of 1970.

Council commissioned an economic study of the southern textile industry, aimed at obtaining facts relating to employment in the industry, plant openings and closings and the impact of imports.

Research concluded on the latest revision of Japan Buys American in All Fifty States, with publication scheduled for the next quarter.

Council engaged in a searching self-examination to determine the effectiveness of its present operations and to chart its future course. On September 14, a memorandum was prepared listing possible changes in the organization and functions of the Council, and on September 15 a second memorandum set forth a brief summary of the nature of the Council's present operations.

A series of memoranda were prepared summarizing the highlights of the regularly scheduled meetings of the Trade Action Coordinating Committee, of which the Council is a member. This is a Washington based group of organizations lobbying for liberal trade policies.

The Journal of the American Chamber of Commerce in Japan published in full in its October issue a Council report entitled "The Impact of the New U.S. Economic Policy at Home and Abroad". The report dealt chiefly with the impact of the NEP on the Japanese economy.

The Council's publication "United States Trade with Japan: 1960-1969" was circulated by the New York City Council on Economic Education to the social studies departments of all the high schools in New York City.

On October 27, the Council prepared an analysis of the major pieces of economic and trade legislation facing the 92nd Congress.

On October 28, the Council issued Fact Sheet No. 10, entitled "European Restrictions on Japanese Exports". These fact sheets are circulated around Washington, chiefly to economists and administration officials dealing with trade and economic matters.

On October 29, Stephen Cohen, Council economist, delivered a paper to a meeting of the Federation of Economic Organizations in Tokyo entitled "U.S. Foreign Economic Policies After the NEP".

On November 24, the Council issued Fact Sheet No. 11, entitled "U.S.-Japan Bilateral Basic Balance of Payments".

On December 8, the Council issued Fact Sheet No. 12, entitled "Automobile Trade Problems".

On December 28, Kazuo Nukazawa, Council's economic research consultant, delivered a paper entitled "Government-Business Relations in Japan" to the annual meeting of the Association for Education in International Business held in New Orleans.

Research was completed on the three publications mentioned in the publications section of this report. Research commenced on planned future publications on:

- a. attitudes of American businessmen doing business in Japan;
- b. comparison of U.S.-Japan trade and economic data in 1970, and;
- c. product by product study of U.S. imports of Japanese light industry products, tending to show that the share of such products in the U.S. market is dropping.

Charles von Loewenfeldt conducted a series of interviews in Tokyo with representatives of American firms doing business with Japan, with the intention of using the results in a Council pamphlet.

3. Representation and Lobbying

(See preface to answer to Question 11, Section 3 (Representation and Lobbying) in Supplemental Statement for period ending June 30, 1971)

On July 13, the Council wrote to 7 Senators and 15 Representatives -- including Senator Russell Long and Representatives F. Edward Hebert and Hale Boggs, all of Louisiana, Senators Herman Talmadge and David Gambrell of Georgia, and Senators J. Glenn Beall and Charles Mathias of Maryland -- enclosing data which it had prepared suggesting the economic importance of American exports to Japan shipped through ports in their respective states and districts.

On July 26, the Council sent to all members of the Senate copies of editorials in newspapers around the country stressing the importance of Okinawa in U.S.-Japan relations and the need to keep the Okinawa and trade issues separate.

One August 20, the Council wrote to Secretary of the Treasury Connally urging the exemption from the import surcharge of goods in transit to the United States as of August 15.

On September 1, the Council wrote to Senator Humphrey commending him on a speech he had made about U.S.-Japan relations.

On September 7, the Council wrote to Senator Percy providing him with information to correct some statements attributed to him about Japanese trade practices which the Council believed to be incorrect. The Senator replied at length in early October.

On September 17, the Council submitted to the House Ways and Means Committee a statement giving its position with regard to the import surcharge, and especially urging the removal of the provisions of the proposed investment tax credit which discriminate against imported machinery.

At the same time Charles von Loewenfeldt, the Council's West Coast representative, contacted major West Coast trade groups to organize opposition to the Buy-American tax credit proposal. A number of these organizations formally recorded their opposition to the proposal and requested their Senators and Congressmen to oppose it.

One September 24, the Council wrote to the AFL-CIO pointing out what was believed to be a factual error in a statement issued by that organization about the Administration's New Economic Policy.

On October 18 the Council testified before the Senate Finance Committee on the import surcharge and in opposition to the Buy American provisions of the investment tax credit.

During October the Council had an exchange of letters with Senator Charles Percy of Illinois on various issues affecting U.S.-Japan trade. The Council had written the Senator in September criticizing some alleged misstatements he had made about the Japanese economy. The exchange cleared the air, and hopefully will lead to future cooperations.

On November 1, the Council sent to all members of Congress copies of an editorial from the Washington Post and an article in the New York Times discussing the supporting role of Japan in the U.N. debate on the admission of Mainland China.

The Council drafted for the Embassy letters to Michael Blumenthal, President of the Bendix Corporation, correcting some statements he made about Japanese tariffs in his testimony before the House Foreign Affairs Committee, and to Congressman John Culver, the Chairman of the Subcommittee which held the hearings.

On November 24, the Council wrote to Senators Cranston, Fulbright, Javits, Percy and Hatfield thanking them for sponsoring an amendment to delete a protectionist section from the Revenue Act of 1971.

On November 24, the Council sent to a list of approximately 350 administration officials a series of extracts from testimony relating to Japan from hearings before the House Foreign Affairs Committee. This was the first in a series of such mailings which the Council intends to send to administration officials with trade responsibilities, in addition to the pamphlets which they are now receiving.

During December, the Council distributed to selected economists throughout the administration 15 copies of the Economic Survey of Japan (1970-71).

On December 30, the Council sent to all those who attended its Chicago symposium earlier in the month a rebuttal to some of the statements about Japanese trade practices made by Joseph Wright, Chairman of the Zenith Radio Corporation, who was one of the speakers at the symposium.

4. Conferences

(See preface to answer to Question 11, Section 4 (Conferences) in Supplemental Statement for period ending June 30, 1971.)

On September 21, Council sponsored a symposium on U.S.-Japan Economic Relations in Philadelphia. Nominal sponsor was the Delaware River Port Authority, stated as acting in cooperation with the Delaware Valley Council, Foreign Traders Association, Philadelphia Port Corporation, Philadelphia Maritime Exchange, South Jersey Port Corporation, South Jersey Chamber of Commerce, U.S.-Japan Trade Council, Wilmington Board of Harbor Commissioners and World Affairs Council of Philadelphia. The subject was Japan's trade and capital liberalization. Speakers included the Japanese ambassador and a Council officials, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$4,000 was expended in presenting the above symposium.

On October 27, Council sponsored a symposium on U.S.-Japan Economic Relations in Boston. Nominal sponsor was the International Center of New England, stated as acting in cooperation with Associated Industries of Massachusetts, Boston-Kyoto Sister City Committee, Foreign Commerce Club of Boston, Greater Boston Chamber of Commerce, Japan Society of Boston, Massachusetts Port Authority, New England Council, Propeller Club, U.S.-Japan Trade Council, World Affairs Council of Boston, World Trade Club of Providence. The subject was Japan's trade and capital liberalization. Speakers included the Japanese ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$3,000 was expended in presenting the above symposium.

On November 9, Council sponsored a symposium in San Diego on U.S.-Japan Economic Relations. Nominal sponsor was the San Diego Chamber of Commerce, stated as acting in cooperation with the Economic Development Corporation, International

Affairs Board of San Diego, Port of San Diego, Propeller Club, Rotary Club, Transportation Club, U.S.-Japan Trade Council, World Affairs Council of San Diego. The subject was Japan's trade and capital liberalization. Speakers included the Japanese ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$4,200 was expended in presenting the above symposium.

On November 23, Council sponsored a symposium on U.S.-Japan Economic Relations in St. Louis. Nominal sponsor was the St. Louis Council on World Affairs, stated as acting in cooperation with the Japan-America Society of St. Louis, Missouri Chamber of Commerce and Industrial Development, St. Louis Regional Commerce and Growth Association, U.S.-Japan Trade Council, World Trade Club. The subject was Japan's trade and capital liberalization. Speakers included the Japanese ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$4,400 was expended in presenting the above symposium.

On December 14, Council sponsored a symposium on U.S.-Japan Economic Relations in Chicago. The subject was Japan's trade and capital liberalization. Speakers included the Japanese ambassador and a Council official, who were afforded a forum to present the Japanese viewpoint on various trade issues. Approximately \$5,500 was expended in presenting the above symposium.

5. Speeches by Council Officials

(See preface to answer to Question 11, Section 5 (Speeches by Council Officials) in Supplemental Statement for period ending June 30, 1971.)

On September 1, Allan Schlosser, Council's legislative director, was interviewed over a Washington radio station, giving his views on current issues between the U.S. and Japan.

On September 20, Stephen Cohen and Kazuo Nukazawa addressed a meeting of management interns of the Bureau of International Commerce, U.S. Department of Commerce, on U.S.-Japan trade relations.

On September 22, Stephen Cohen addressed a meeting of the World Trade Council of the Rochester Chamber of Commerce on U.S.-Japan economic relations.

On October 12, Stephen Cohen and Kazuo Nukazawa spoke before the National Economists Club in Washington on the President's new economic policy.

The October 15 issue of the magazine "Vital Speeches" reprinted in full Ambassador Ushiba's speech delivered at the Japan Society of New York on September 16, entitled "Japan Looks to the 1970s".

On October 18, Mr. Nukazawa spoke on Japan in Washington to the Junior Officers Club of the United States Information Service.

On October 21, Nelson Stitt addressed the Annual Virginia Conference on World Trade on the subject "New Era in U.S.-Japan Economic Relations".

On November 12, Mr. Stitt was a speaker on Japanese-American trade relations at a conference on Japan sponsored by Bowling Green State University in Ohio. Minister Okawara spoke on the same program.

On December 1, Allan Schlosser, Council's legislative director, addressed the Nebraska Farmers Union on the subject "U.S.-Japan Trade and the American Farmer".

6. Preparation of Speech Drafts

(See preface to answer to Question 11, Section 6 (Preparation of Speech Drafts) in Supplemental Statement for period ending June 30, 1971.)

Philip Van Slyck prepared the following speech drafts:

An airport arrival statement for use by Foreign Minister Fukuda on his arrival in the United States on September 8, and a toast for use at a White House dinner on September 9.

Ambassador Ushiba's October 19 address to the U.S. Army Command and General Staff School.

Ambassador Ushiba's speech to the Boston Symposium on October 27.

Ambassador Ushiba's luncheon address in Los Angeles on November 8. A report of the speech was carried on the front page of the New York Times' financial section.

Ambassador's speech to the San Diego symposium on November 9.

Ambassador's address to the St. Louis symposium on November 23.

Ambassador's speeches at the Universities of Miami and South Carolina during November.

Ambassador Ushiba's address at the opening of Japan House, entitled "Japan Looks to the 1970s".

Ambassador Ushiba's luncheon speech at the Council's symposium in Philadelphia on September 21.

Ambassador's speech to the City Club of Portland, entitled "Japan's Role in Asia".

Scott Runkle prepared five full length speeches for Ambassador Ushiba and three for Minister Okawara. The Ambassador's speeches were given at the University of South Carolina, the Philadelphia Sunday Breakfast Club, the Conference of Corporation Executives, the Council symposium in Chicago and the Commonwealth Club in San Francisco (speech delivered in January). Mr. Okawara's speeches were at Bowling Green State University, the Cleveland World Affairs Council and the Naval War College.

Council drafted remarks for Counsellor Nomura before a Jaycee delegation at the Embassy early in October.

Council drafted a speech for Minister Okawara to be made to the Pittsburgh World Affairs Council on October 9.

Council drafted Counselor Nomura's speech at Georgetown University on October 13.

7. Press and Media Relations

(See preface to answer to Question 11, Section 7 (Press and Media Relations) in Supplemental Statement for period ending June 30, 1971.)

Philip Van Slyck

Provided textile background information to the New York Times to assist its coverage of a meeting on August 21-22 in Honolulu of the U.S.-Japan Business Advisory Council.

Held several conversations with Gerd Wilcke, business and financial reporter of the New York Times, on the increase in Japanese information activities in the United States. Also arranged a telephone interview by Wilcke with Ambassador Ushiba. The result was a lengthy story in the October 10 issue of Times entitled "Japanese Go to the Hustings."

Prepared a background analysis entitled "Textile Confrontation: Time to Separate Legend from Fact" and circulated it to a list of columnists and editorial writers.

Worked closely with Time magazine in the preparation of the cover story on Japan in the October issue, including the provision of Council reports, speech texts and lengthy personal conversations. A number of the facts and interpretations provided appeared in the published story.

Provided data to the business desk of the New York Times resulting in a story in the Times on October 24 headed "Investment by Japan in U.S. Lags."

Scott Runkle

Prepared a series of backgrounders for use by editors and columnists on (1) the highlights of the House Foreign Affairs Committee hearings on Japan, (2) Secretary Connally's trip to Japan, and (3) the status of U.S.-Japan relations just prior to the Nixon-Sato meeting. One result of the backgrounder on the House Foreign Affairs Committee hearings on Japan (150 copies of which were circulated) is believed to be a column by Carl Rowan on November 17 entitled "U.S.-Japanese Relations Reach Critical Point" (syndicated in approximately 150 papers) and an article in the Boston Globe.

Provided a continuing flow of written material and verbal briefing to columnists, editorial writers and magazine writers about U.S.-Japan economic and political relations. Among those provided with information were Irwin Ross (Readers Digest), Columnists Bruce Blossat (Scripps-Howard), Marquis Childs (syndicated through St. Louis Post-Dispatch), Robert Novak (syndicated through Field Enterprises), Jack Anderson (nationally syndicated), Hobart Rowen (Washington Post), Joseph Kraft (nationally syndicated), Philip Shabecoff (N.Y. Times), Leonard Silk (N.Y. Times), Spencer Davis (Associated Press) and TV commentators Eric Sevareid (CBS), Howard K. Smith (ABC) and David Brinkley (NBC).

Columnist Bruce Bioassat (Scripps-Howard), who went to Japan during this period as a guest of the Japanese Government at the suggestion of Runkle, filed a series of 13 columns from Japan in the period November 8 to December 1, on various aspects of the Japanese economy, which appeared in numerous Scripps-Howard newspapers. (See Travel to Japan, Section 12)

On September 30, Council prepared and circulated to about 35 columnists and editorialists an analysis of the current status of the textile issue between the United States and Japan.

On October 23, Council mailed to about 150 editorial page editors of leading U.S. newspapers a backgrounder containing a summary and excerpts of the testimony on Japan before the House Foreign Affairs Committee in early November.

8. Films

(See preface to answer to Question 11, Section 8 (Films) in Supplemental Statement for period ending June 30, 1971.)

Work was begun on a film clip project, involving the filming in Japan and editing in the United States of 15 interviews with a wide range of Japanese personalities in various occupations. These interviews will be shown on American TV during the spring of next year.

9. Luncheons

(See preface to answer to Question 11, Section 9 (Luncheons) in Supplemental Statement for period ending June 30, 1971.)

On November 19, the Council held a luncheon in Washington for 20 middle-level administrative officials to hear a discussion on Japan's economy by Toshio Shishido, Director of Nikko Research Center.

10. Advice to Japanese Government

(See preface to answer to Question 11, Section 10 (Advice to Japanese Government) in Supplemental Statement for period ending June 30, 1971.)

Council prepared a series of memoranda for the Japanese Government on various issues. They included:

- a. Okinawa treaty ratification. This was a survey of the potential sentiment in the Senate on the Okinawa treaty. It attempted to predict the vote of each Senator on the treaty, with an accompanying explanation.
- b. The Willaims Commission report.
- c. International economic decision making in the Nixon Administration.
- d. Congressional reaction to the Mills speech.
- e. Recent information activities of the United States-Japan Trade Council.
- f. Congressional hearings on Japan.
- g. Buy-American clause.
- h. legislation covering dollar devaluation.
- i. More on dollar devaluation possibilities.

A series of brief summaries was prepared of the highlights of the periodic meetings of the Trade Action Coordinating Committee, on which the Council has two representatives. TACC is a coordinating committee of 30 or 40 Washington organizations interested in furthering liberal trade policy.

Council prepared an exhaustive survey of the principal trade interests and exports to Japan of each of the 50 states, along with a report on the attitude toward trade and Japan of Senators and Representatives from each state.

Council prepared economic and political data for use in a speech by Ambassador Ushiba in Norfolk, Va. on July 28.

On October 20, the Council submitted to the Embassy a detailed discussion of proposals which have been advanced for changes in the organization and functions of the U.S.-Japan Trade Council.

During October, Noel Hemmendinger prepared a report on the Council's current activities and future plans for submission to a meeting in Tokyo of trade councils from around the world.

On November 23, the Council prepared an analysis of two recent Senate votes on trade amendments to determine the relative strength of protectionist sentiment in the Senate.

On December 13, the Council prepared a lengthy analysis of the current situation and future prospects of economic and trade legislation facing the present Congress.

Charles von Loewenfeldt wrote a memorandum to Taizo Watanabe of the Foreign Ministry outlining the present activities of the United States-Japan Trade Council and suggesting how an expanded public relations program would fit into the Council's activities.

Council prepared a series of memoranda during the period summarizing and analyzing significant articles and editorials in the U.S. press relating to Japan.

11. Press Releases

(See preface to answer to Question 11, Section 11 (Press Releases) in Supplemental Statement for period ending June 30, 1971.)

On August 3, Council issued a press release on the inauguration of Japan's preferential tariff system for underdeveloped countries.

On August 7, Council issued a press release on the fourth round of Japanese capital liberalization.

On August 11, Council issued a press release on its pamphlet analyzing trade between the United States and Japan during the decade of 1960s.

On August 27, Council issued a brief statement on Japan's action in floating the yen in response to a request for comment by the Associated Press.

On September 17, Council issued a press release on its statement to the House Ways and Means Committee attacking the Buy-American aspect of the investment credit proposal.

On September 21, Council issued a press release on Ambassador Ushiba's speech to the Philadelphia symposium.

On October 1 - "Japan Liberalizes 20 Items; Further Liberalization Partially Dependent on Removal of Import Surcharge".

On October 27 - "World Business Conference, Trade Outlook Dimmed by Crisis Diplomacy, Envoy Warns".

On November 8 - "U.S.-Japan Policy Out of Phase, Envoy Warns; Threaten Pacific Growth".

On November 9 - "Envoy Decries Rise in U.S. Protectionism, Urges Restoring Liberal Trade Momentum".

On November 23 - "Japan's Envoy Urges Quick Action on Monetary Reform, Trade Liberalization".

On December 10 - "Over 300,000 American Jobs Depend on Sales to Japan".

On December 13, a series of 25 press releases individually tailored to each of the 25 leading states in U.S. exports to Japan. These releases were based on Council's publication "Japan Buys American in All 50 States".

On December 14 - "Japan's Ambassador Urges Early Solution of Currency Issue".

On December 27 - "Trade Council Cites Misimpressions About U.S.-Japan Economic Relations; Says Japan Now Has Fewer Import Barriers than the United States".

12. Travel to Japan

(See preface to answer to Question 11, Section 12 (Travel to Japan) in Supplemental Statement for period ending June 30, 1971.)

Von Loewenfeldt conducted negotiations with the national headquarters of the League of Women Voters on a proposed visit of eight League leaders to Japan as guests of the Japanese Government. Invitations were formally extended by the Embassy and the itinerary in Japan was prepared.

Bruce Blossat, columnist (Scripps-Howard) travelled to Japan for three weeks as a guest of the Japanese Government. Scott Runkle, Council public relations consultant, had recommended that Mr. Blossat be invited. While in Japan, Blossat wrote 13 columns on various aspects of the Japanese economy. (See Section 7, Press and Media Relations). The approximate cost of this trip was \$3500.

13. Miscellaneous

An article by Kazuo Nukazawa entitled "Liberalization and America's New Economic Policy" appeared in the September issue of Commerce, the monthly magazine of the Chicago Association of Commerce and Industry.

In August Stephen Cohen submitted a lengthy article entitled "The Economic Illogic of Textile Import Quotas" to be published in the annual edition of publication Cotton International.